





ROMANIAN ECONOMY

- recent developments and outlook -

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CLUJ-NAPOCA

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INTRODUCTION



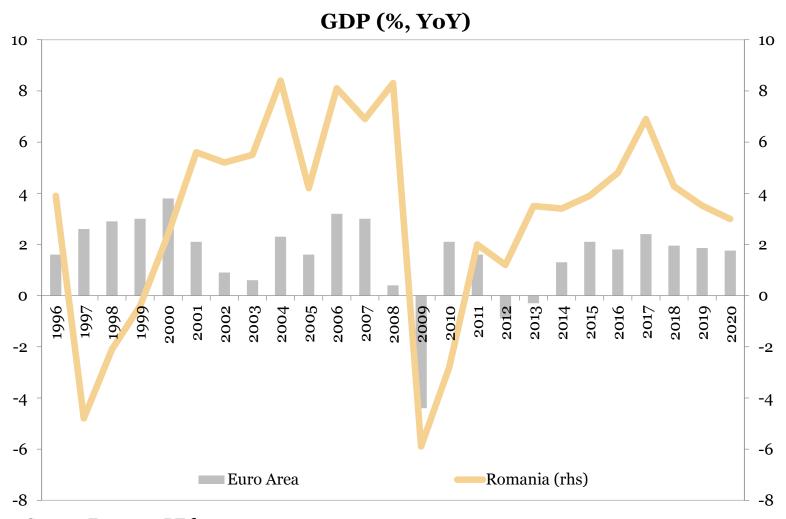
ROMANIA AFTER 10 YEARS IN EU

An investment grade economy at the crossroads of EU, Middle East, CIS and **OBOR** The leader of economic growth in the EU post-crisis cycle The champion of the European economic convergence after 2007 The transition to mid-class economies (nominal GDP converging to EUR 200bn) Strong integration with the EU economic cycle Important measures to support the SMEs under implementation The availability of the EU funds (over EUR 30bn for 2014-2020 interval) IT&C – the star of the economy Romania - a strategic member of NATO High convergence potential (PPS GDP/capita at 60% of the Euroland level in 2017)

Perspectives of integration in OECD and Euro Zone in the mid-run



ROMANIA – LEADER OF GDP GROWTH IN EU



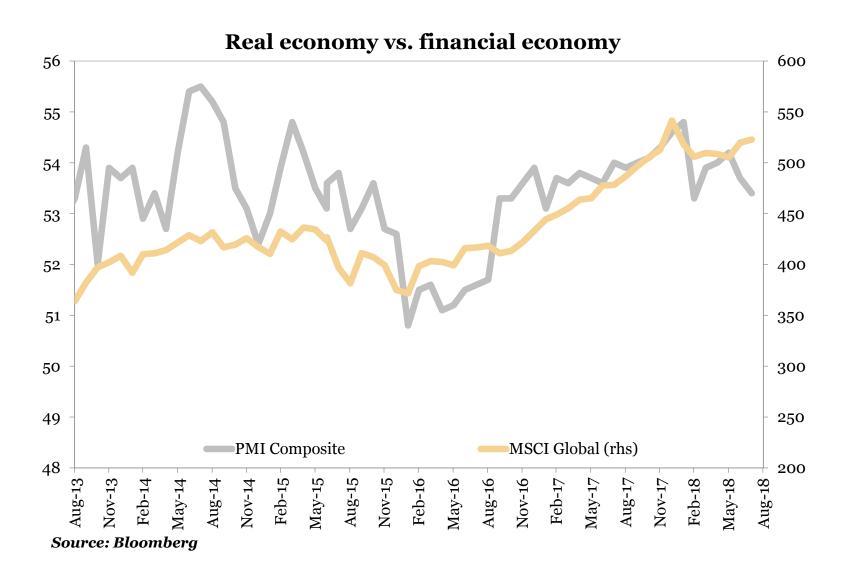
Source: Eurostat, BT forecasts



GLOBAL AND EUROPEAN MACROECONOMIC CLIMATE

BT

TOWARDS THE END OF THE POST-CRISIS CYCLE





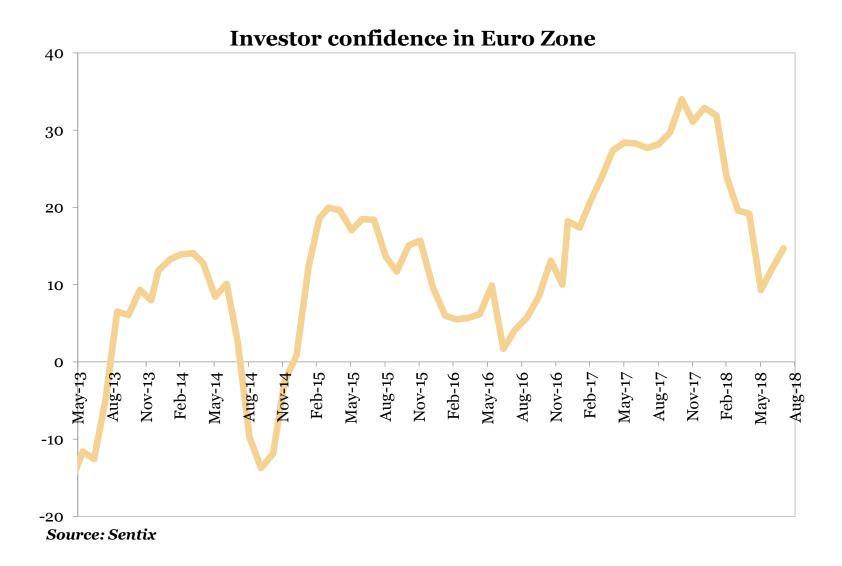
US ECONOMY – THE MATURITY OF THE CYCLE



Source: BT based on US Bureau of Labor Statistics (BLS)



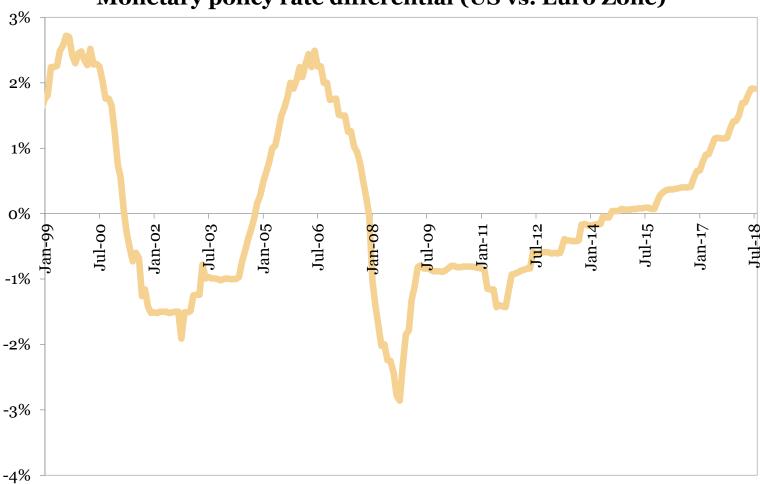
EU ECONOMY – A DECELERATION PROCESS





UNSUSTAINABLE MONETARY DIVERGENCE





Source: Federal Reserve, European Central Bank



RECENT ECONOMIC DEVELOPMENTS IN ROMANIA



THE PEAK OF THE CYCLE IN 2017

- □ Romanian GDP accelerated to 6.9% YoY in 2017, the highest pace since 2008, an evolution supported by the expansionary policy-mix
- Private consumption up by 10.1% YoY, due to the increase of the real disposable income, the dynamics of the credit markets and the wealth effect
- ☐ The fixed investments rose by 4.7% YoY, due to the exports' impulse, the strong private consumption and the low level of the real interest rate
- Negative contribution of the net foreign demand
- ☐ The intensification of the twin deficits
- Unemployment at record low levels
- ☐ The inflexion of the YoY CPI dynamics
- □ NBR started a new monetary cycle

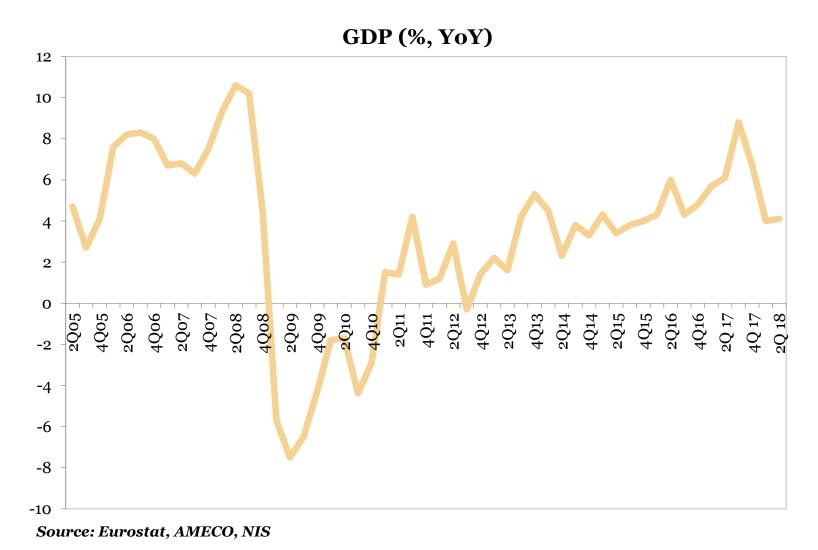
BT

SLOWING DOWN IN 2018

- ☐ The GDP grew by 4% YoY in 1H2018, due to the contribution of the domestic demand by 5.6pp (out of which 2.4pp belonged to the inventories)
- The private consumption (the main component of the GDP) advanced by 5.5% YoY, an evolution supported by the increase of the disposable income of the population and by the positive momentum in the credit markets
- However, the fixed investments increased by only 0.5% YoY
- On the other hand, the contribution of the public consumption to the GDP YoY pace was negative (-0.3pp)
- At the same time, the net foreign demand had a negative contribution to the dynamics of the economy, as the imports climbed by 9.6% YoY, while the exports rose by 6.5% YoY
- As regards the aggregate supply, the primary sector rose by 6.9% YoY, the industry and the IT&C climbed by 4.3% and 5.3% YoY, while the cyclical component wholesale and retail trade/repair of motor vehicles and motorcycle/transport & storage/HORECA increased by 3.8% YoY
- ☐ However, the construction sector adjusted by 0.4% YoY during January-June.



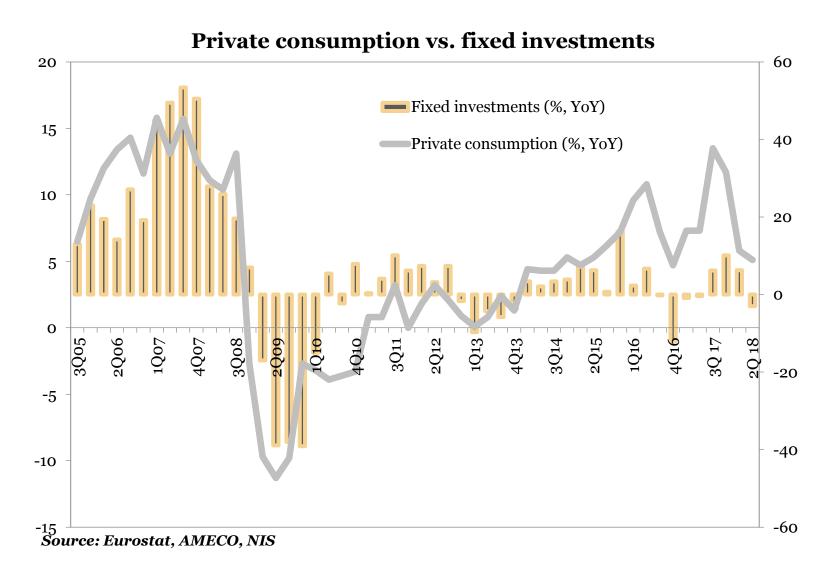
THE CONVERGENGE TOWARDS POTENTIAL



Clasificare BT: Uz Intern

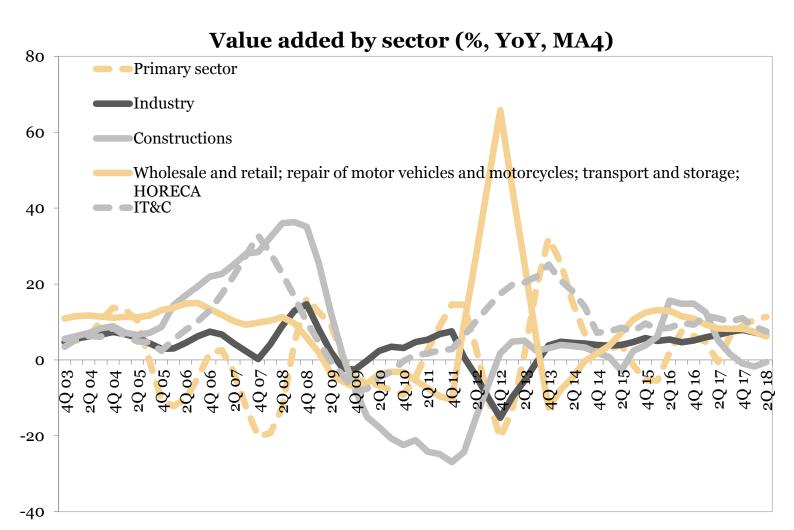


STRONG CONSUMPTION vs. LOW INVESTMENTS





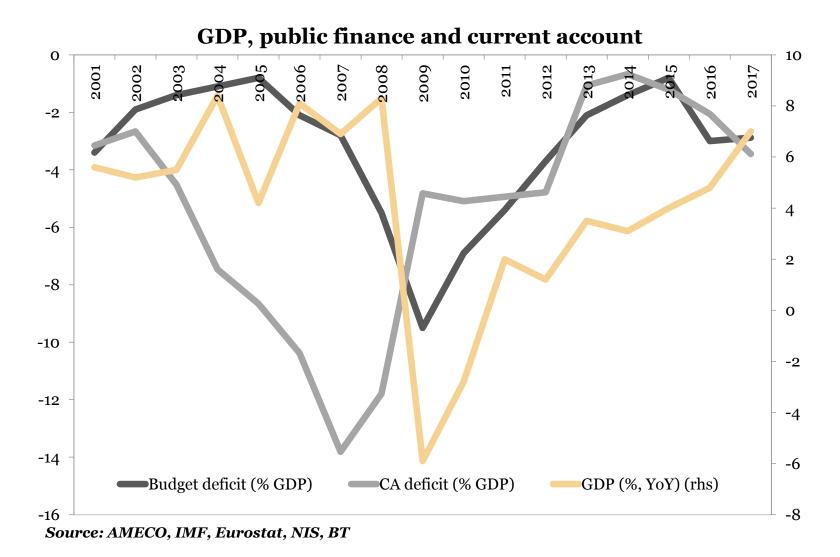
IT&C - THE STAR OF THE ECONOMY



Source: National Institute of Statistics (NIS)



RETURN OF TWIN DEFICITS





MID-RUN OUTLOOK FOR ROMANIAN ECONOMY



MID-RUN MACROECONOMIC SCENARIO

Indicator / year	2016	2017	2018	2019	2020
GDP (nominal) (EUR, bn)	170.9	187.9	199.4	210.7	221.7
GDP (real)(%, YoY)	4.8	6.9	4.3	3.5	3.0
Private consumption (%, YoY)	7.7	10.1	6.0	5.8	5.2
Fixed investments (%, YoY)	-2.1	4.7	4.9	3.4	3.5
Public consumption (%, YoY)	3.2	1.0	0.2	0.4	0.5
Exports (%, YoY)	8.7	9.7	8.0	6.5	6.3
Imports (%, YoY)	9.8	11.3	9.1	8. ,3	8.4
Unemployment rate (%)	5.9	4.9	4.3	4.6	5.2
Inflation (HICP)(%, YoY, average)	-1.1	1.1	3.8	2.9	2.7
Monetary policy rate (%)	1.75	1.75	2.75	3.00	2,50
Budget deficit (% GDP)	3.0	2.9	3.0	3.0	2.5
Public debt (% GDP)	37.4	35.0	34.7	35.2	35.4
Current account (% GDP)	-2.0	-3.3	-4.0	-4.5	-4.2
10 YR interest rate (%)	3.3	3.9	4.6	5.5	5.0
EUR/RON (yearly average)	4.49	4.57	4.66	4.70	4.72

 $Source: Statistics \ Office, Eurostat, European \ Commission, AMECO, BT forecasts$

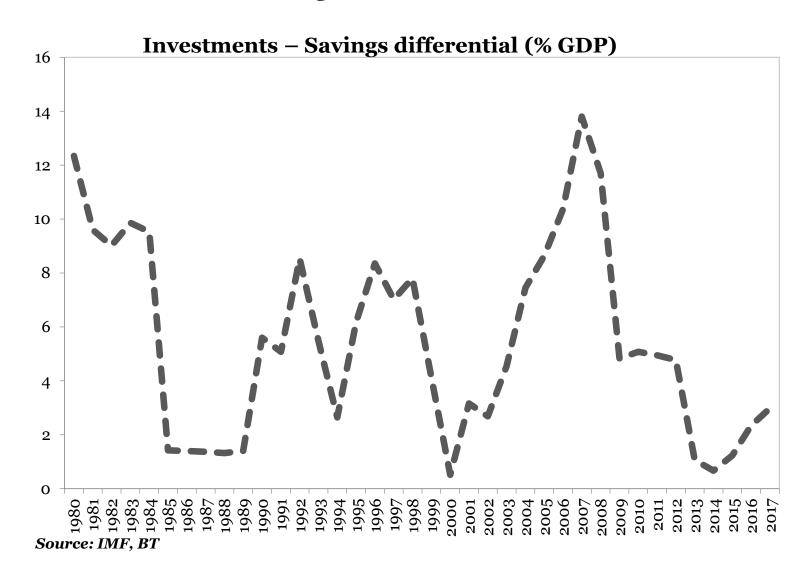


CONVERGENCE TOWARDS POTENTIAL

- ☐ We expect the convergence of the Romanian economy towards the potential pace in the mid-run, due to the rebalancing of the policy-mix
- ☐ However, the convergence process towards the EU average would continue in the mid-run (Romanian GDP to increase by a higher pace compared with the EU)
- ☐ The main/strategic investors expected to consolidate their presence in Romania
- ☐ The levels of the deficits, debt and the dependence on foreign financing are low compared to the pre-crisis period
- Several policy-mix uncertainties (the discontinuity of reforms, the fragile stance of the public finance, the increase of the state intervention in the economy) counterbalanced by the excess liquidity
- □ Despite the recent increase of the wages the labor force continues to be cheap compared with the EU countries



MACROECONOMIC EQUILIBRIA AT RISK AGAIN





ON THE CONSTRUCTION SECTOR



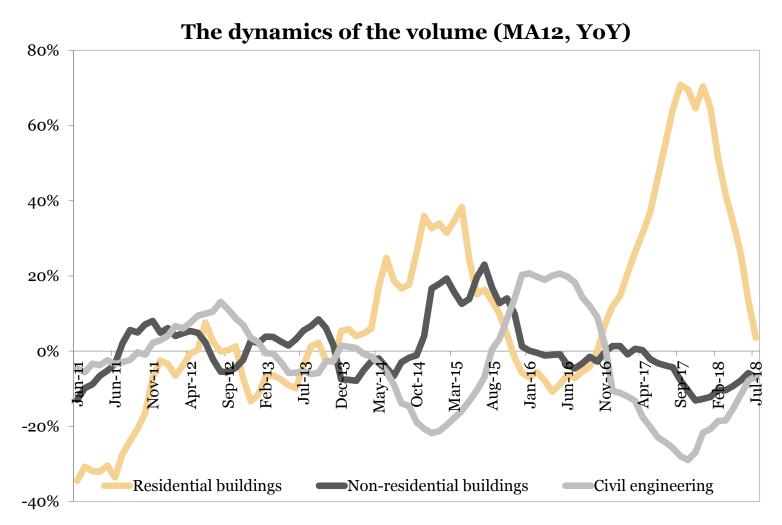
DIMINISHING WEIGHT IN THE GDP



Source: BT based on National Institute of Statistics (NIS)



DIVERGENCE OF THE COMPONENTS

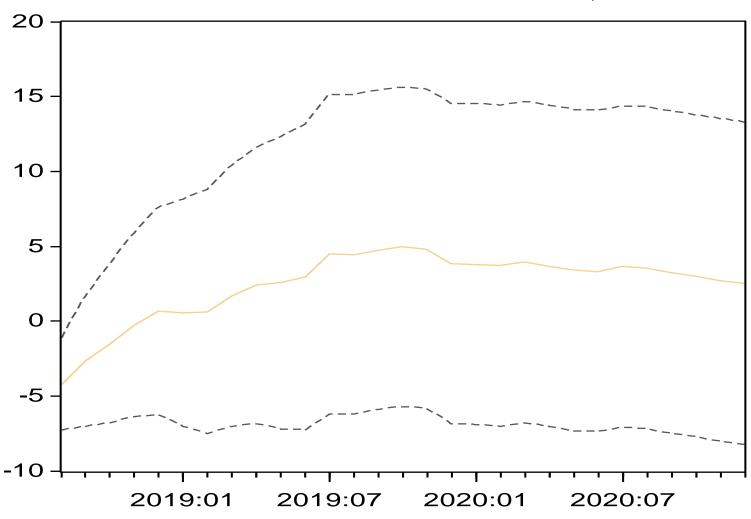


Source: BT based on National Institute of Statistics (NIS)



WEAK PERFORMANCE IN THE MID-RUN

Forecasts for the construction sector (MA12, YoY)



Source: BT based on National Institute of Statistics (NIS)



CONCLUSIONS

A LANDING IN SIGHT



- □ A deceleration expected 2018-2020, in convergence towards the potential pace
- ☐ The EU economic convergence process of Romania would continue: the growth pace in Romania would be higher compared with the EU levels
- ☐ The levels of the deficits, debt and the dependence on foreign financing are low compared to the pre-crisis period
- ☐ The economic policy-mix in Romania has been highly pro-cyclical over the past quarters, with lack of maneuver room for the end of the post-crisis cycle
- □ A policy-mix rebalancing is needed in Romania in order to build maneuver room in case of incidence of shocks the financing costs would be higher than forecasted in the mid-run if the rebalancing is postponed
- □ Risks & challenges: the accumulation of maturity signs for the global post-crisis cycle; the current unsustainable policy-mix; the deterioration of the international competitiveness; the lack of structural reforms and the slow pace of development



THANK YOU!

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